



Subject: *IT Nearshoring Moldova - Roadshow in Germany | 21-24 April 2026*

Dear partners,

On behalf of the **Invest Moldova Agency** and **Moldova Innovation Technology Park (MITP)**, with the institutional support of the Ministry of Economic Development and Digitalization of the Republic of Moldova, we are pleased to invite you to the **IT Nearshoring Moldova – Roadshow in Germany**, which will take place on **21-24 April 2026** in **Frankfurt am Main, Düsseldorf, Hamburg, and Berlin**.

The roadshow is designed for **German technology companies and SMEs** interested in expanding their development capacity, outsourcing IT services, or exploring nearshoring partnerships in Eastern Europe. The event will bring together representatives of German and Moldovan companies, as well as institutional stakeholders, to explore **nearshoring opportunities within one of Europe’s fastest-growing IT ecosystems**.

The Republic of Moldova is rapidly emerging as a competitive nearshoring destination for IT, engineering, R&D, and digital services. With a strong pool of highly skilled IT professionals, competitive operating costs, and an attractive legal and fiscal framework provided by Moldova IT Park, the country offers a reliable and scalable environment for German companies seeking resilient, long-term technology partnerships.

In 2025, the ICT sector accounted for approximately **7.8% of Moldova’s GDP**, highlighting its growing importance to the national economy. **MITP residents generated a record \$1 billion in total sales in 2025, reflecting the sector’s accelerated growth and rising international competitiveness**. This milestone further confirms Moldova’s position as a dynamic, reliable, and fast-growing nearshoring hub for technology and digital services in Europe.

During the workshops, participants will have the opportunity to:

- Discover **Moldova’s IT ecosystem and nearshoring advantages**;
- Learn about the **legal and fiscal framework of Moldova IT Park**, including the single **7% tax regime**;
- Hear **testimonials from German companies already operating in Moldova**;
- Understand the **practical steps for establishing operations and becoming an MITP resident**;
- Engage in **direct networking and discussions with Moldovan IT companies and government representatives**.

The workshops will be organized in a compact, interactive, and business-oriented format, combining targeted presentations, peer testimonials from German companies, moderated discussion and structured B2B networking sessions.

We are pleased and honored to announce that our partners in Germany include **DIHK, Ost-Ausschuss der Deutschen Wirtschaft, IHK Frankfurt am Main, IHK Düsseldorf, NRW.Global Business, Honorary Consulate in Hamburg, IHKs Berlin Metropolitan Region, AHK Romania (Moldova) and Deutsche Outsourcing Verband.**

We would be honored by your participation and look forward to meeting you during the roadshow in Germany.

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Mihai BURUNCIUC
Deputy Director
Invest Moldova Agency

Oxana BARBAROŞ
Legal and Programs Director
Moldova IT Park