

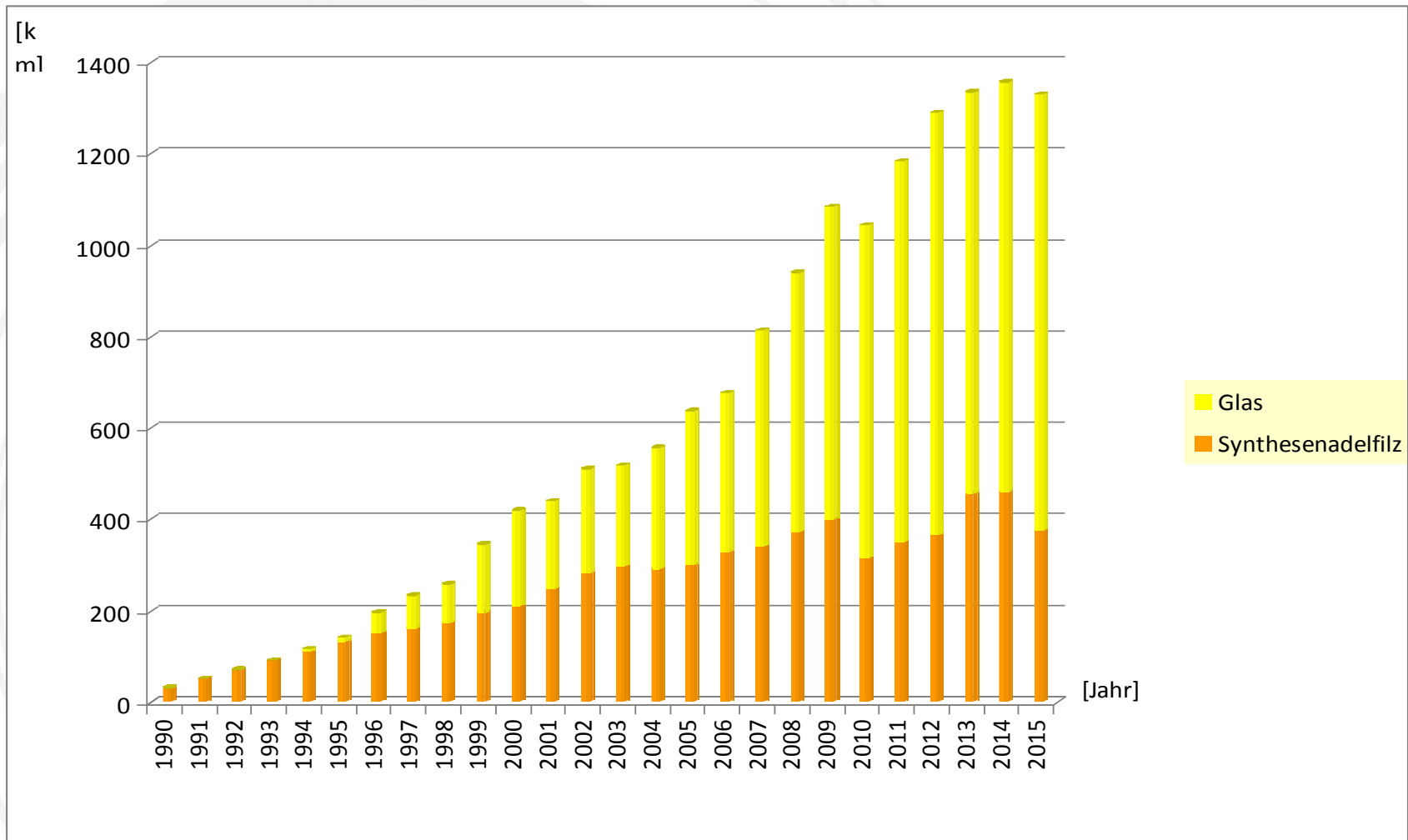
SAERTEX multiCom GmbH

**Implementation of innovative technologies
and trenchless pipe rehabilitation market
development in Russia**



Liners: Changing Market Trend 1990 - 2015

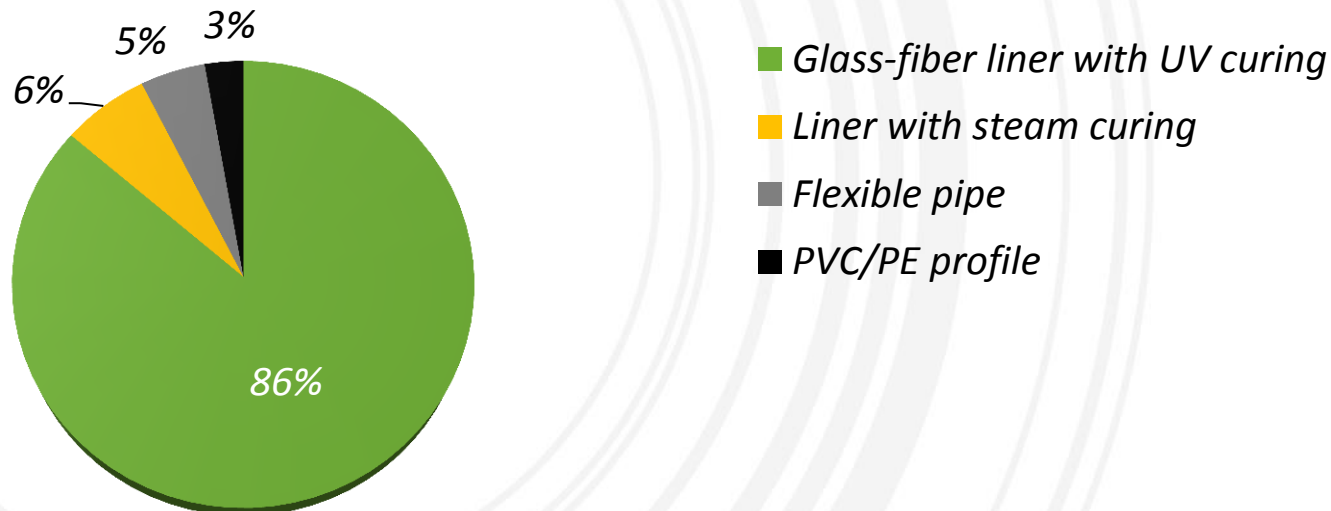
Development of the different CIPP Liners in Germany



Trenchless pipe rehabilitation market trends in Russia

Product application	Import to Russia, mt			
	2014	2015	2016	AAGR
Glass-fiber liner with UV curing	593	807	1 012	31%
Liner with steam curing	255	126	73	-46%
Flexible pipe	17	22	55	77%
PVC/PE profile	187	81	32	-58%
Total	1 054	1 038	1 174	6%

Russian market share, 2016





Many thanks for your attention