

# Austausch zur aktuellen wirtschaftlichen Situation in Russland

**- Business for Business -**



19. Mai 2022

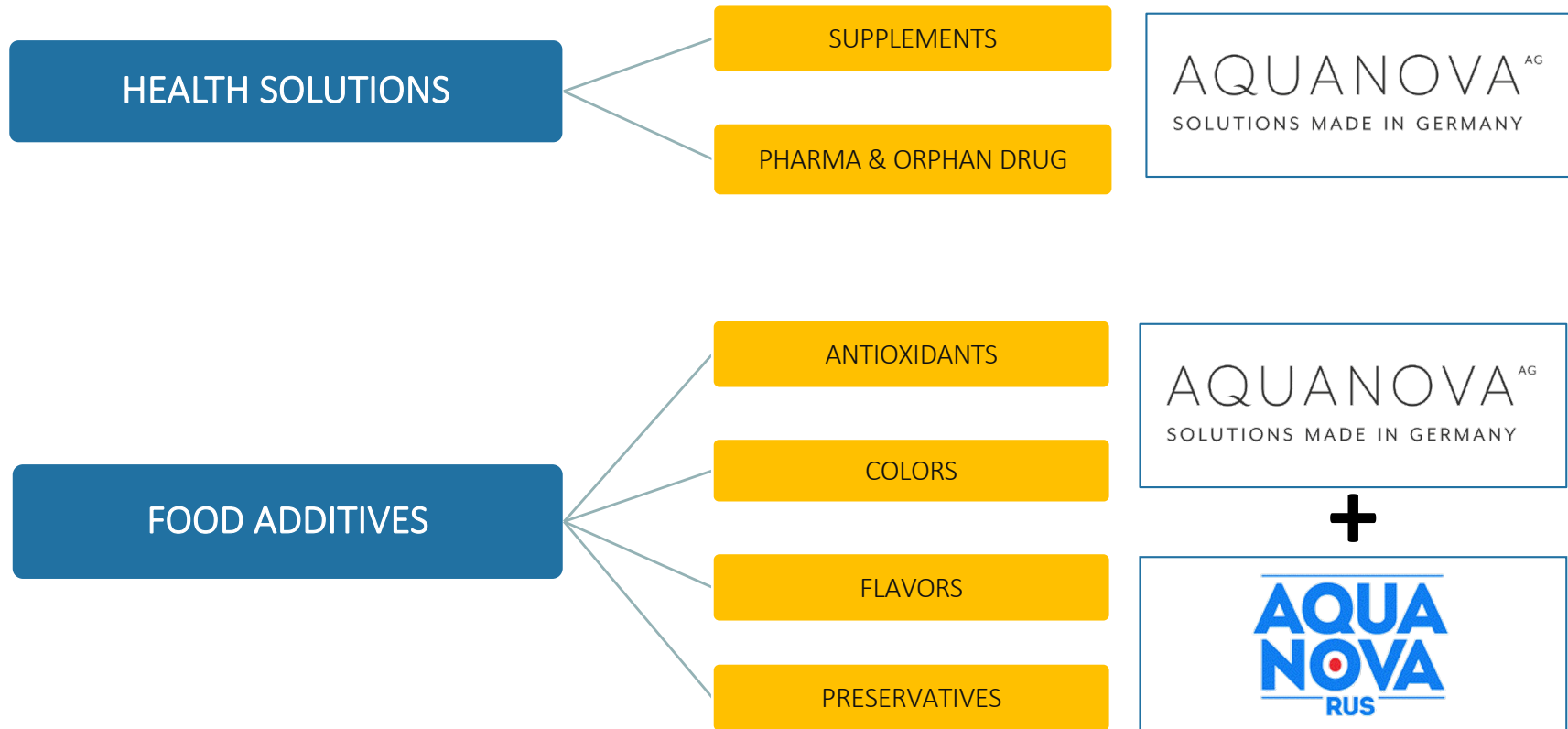
NovaSOL®  
EMPOWERING NATURAL INGREDIENTS



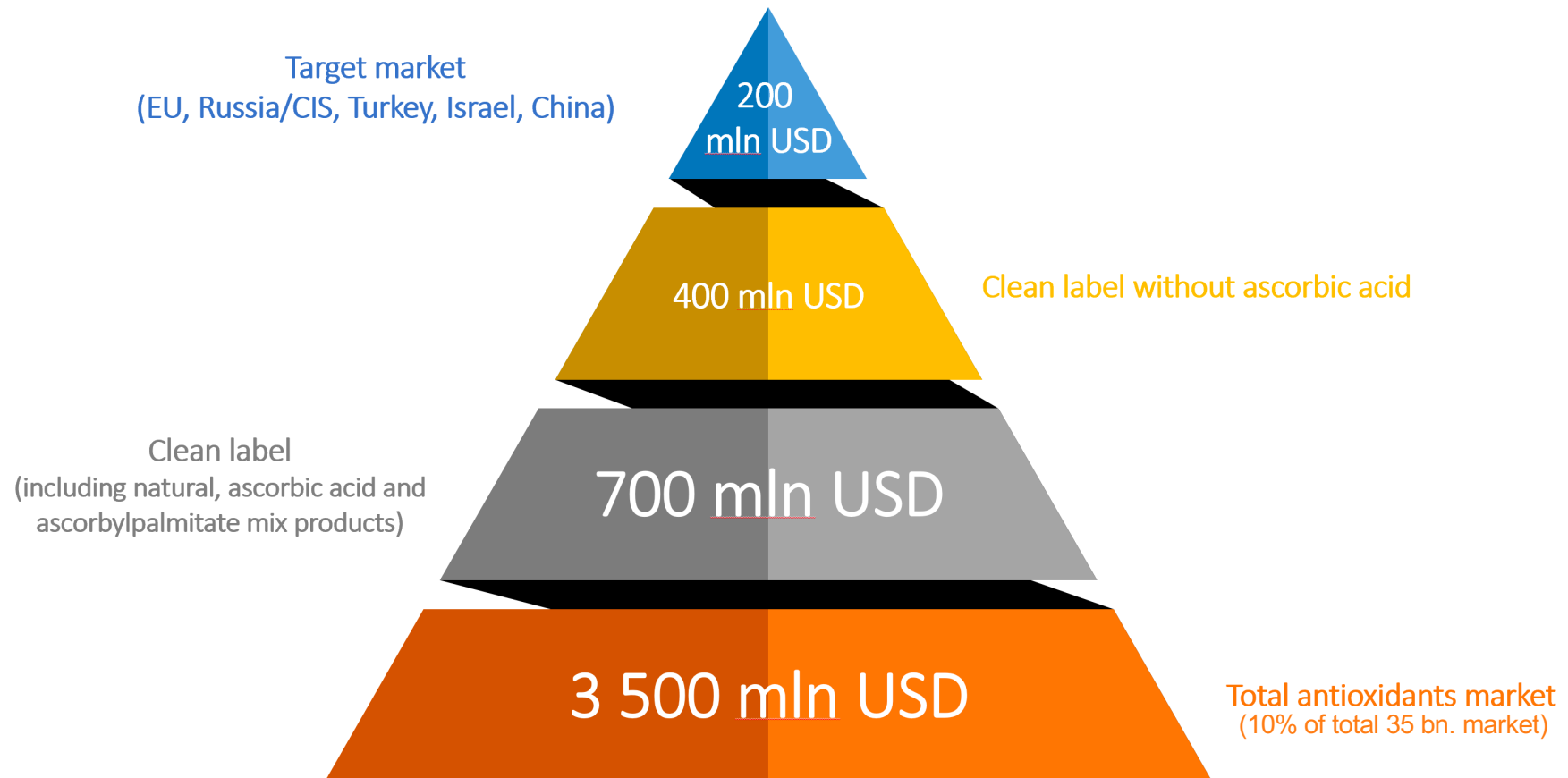
## INDUSTRY HIGHLIGHTS



## AQUANOVA: KEY BUSINESS SEGMENTS



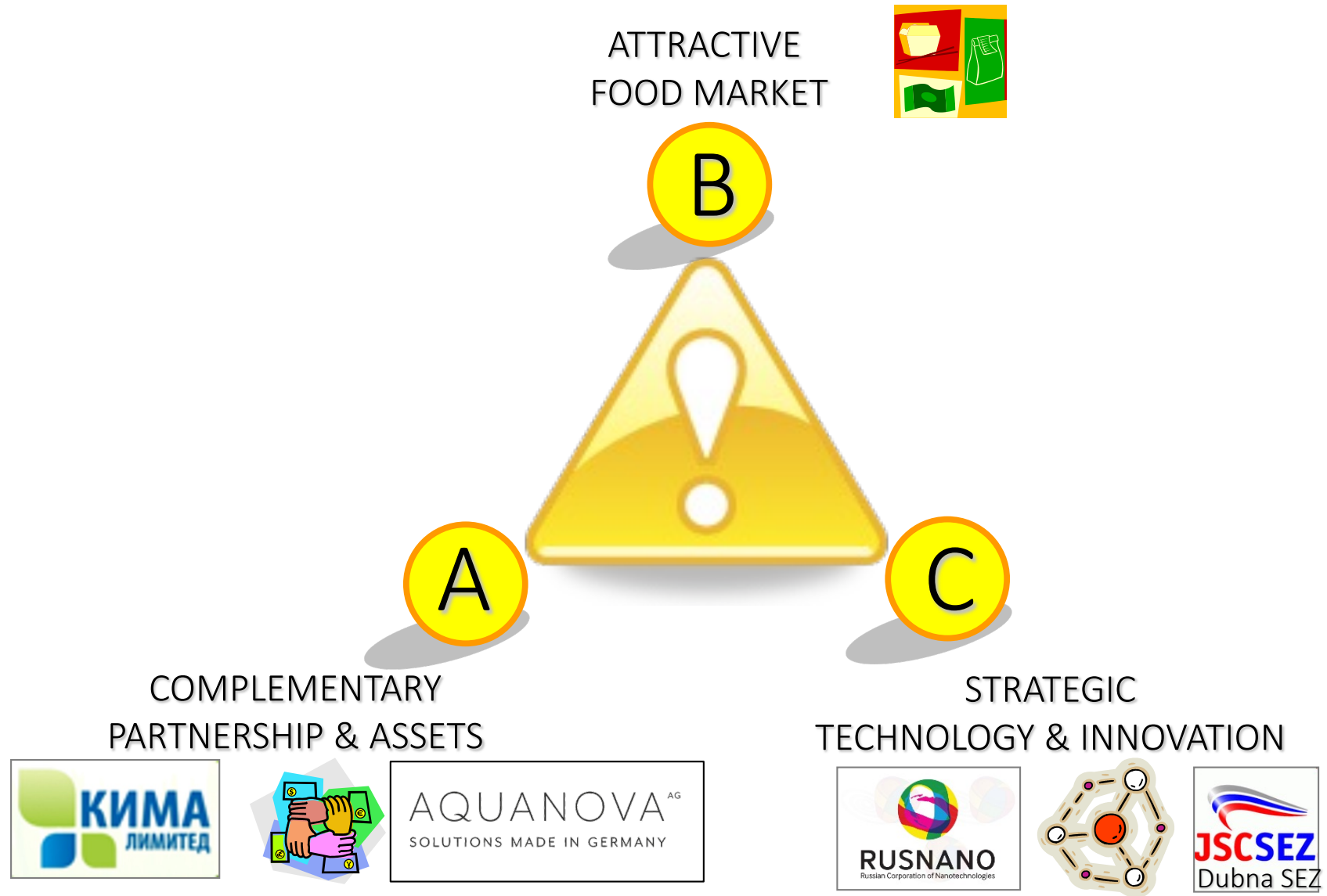
KEY MARKET „Food antioxidants“ = 3.5 out of a 150 bln. market worldwide



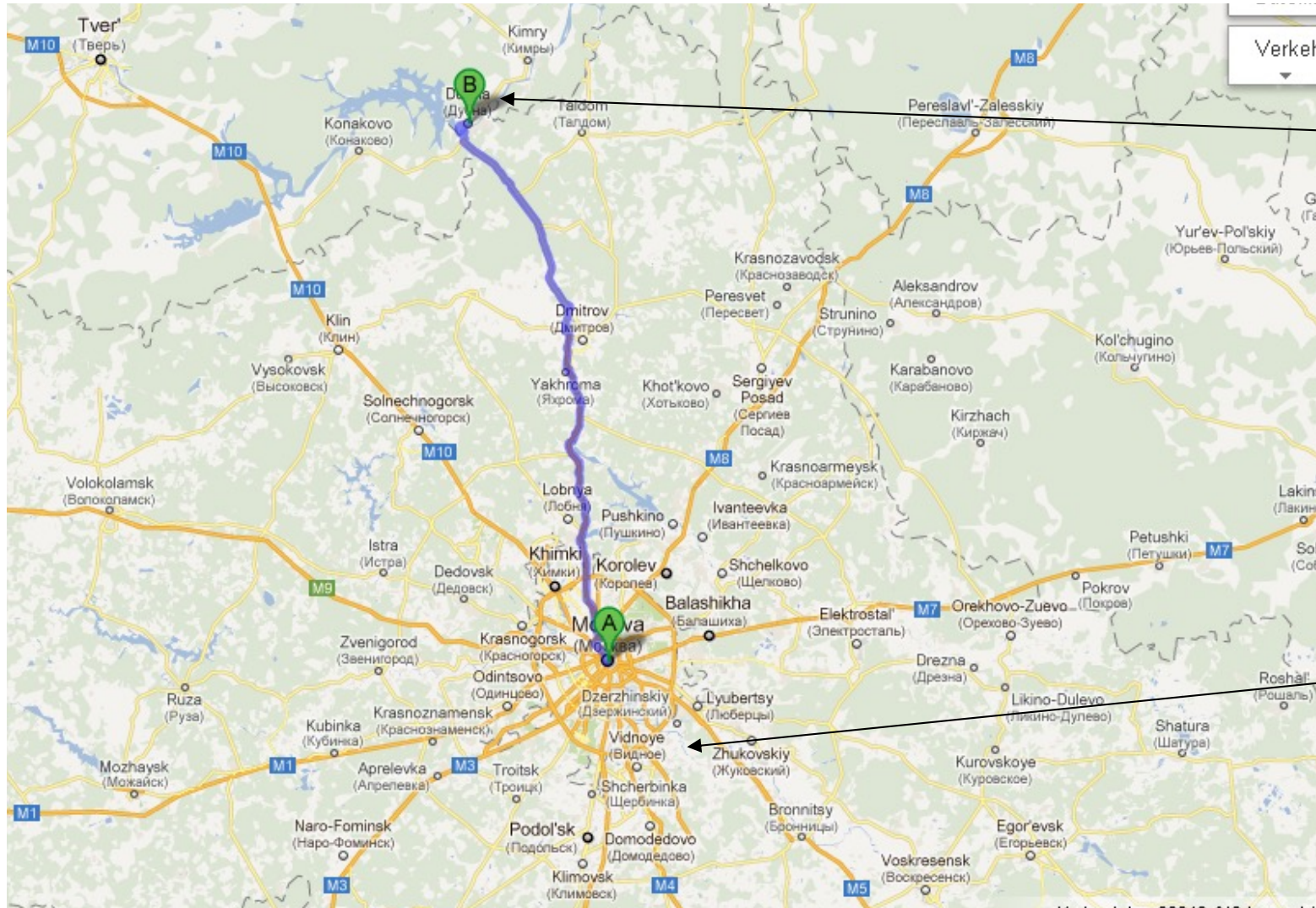




# COLLABORATION MODEL







Verkehr



- 
- 2006: KIMA, AQUANOVA partnership initiated
  - 2009: First NovaSOL® products receive approval
  - 2010: AQUANOVA RUS JV founded
  - 2009-2011: Strong sales growth
  - 2010-2011: Dubna residency
  - 2012: RUSNANO funding
  - 2015: Launch manufacturing ARUS in Dubna SEZ
  - 2016-today: Strong and profitable growth Russia & CIS
  - 2020: Initial exports to China



> 1 mio. tons of manufactured food using NovaSOL® antioxidants by +150 players







# CHALLENGES

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- Current / operational
    - Logistics!
    - Payment terms!
    - Raw material supply restrictions!
    - Constant sanctions monitoring EU, U.S.!
  
  - Longterm / strategical
    - Collaboration revival? Back to synergy concepts?
    - Invest/Deinvest?
    - Expropriation?
    - Impact Russia-China relationship



NovaSOL®  
EMPOWERING NATURAL INGREDIENTS

AQUANOVA AG  
SOLUTIONS MADE IN GERMANY

HAUPTINGANG  
PARKPLATZE  
ANLIEFERUNG



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